

BFACA 2014

Eugene L. Anderson, Ph.D.
Chief Policy Officer and
Managing Vice President
American Dental Education Association



AMERICAN DENTAL EDUCATION ASSOCIATION

Survey of Dental School Faculty

Improved Timing and Notification

- Moved survey from Winter following academic year to Fall

Data Field Changes

- Changed name of base salary to institutional base salary.
- No longer ask for total compensation.
- Ask for dollar amounts for fringe benefits instead of percentages.
- Provide definitions for each field.

Pre-populated Excel spreadsheet

| | B | C | D | E | F | G | H |
|----|----------------------------|-------------------|-------------|------------------------------|---------------------------------|---------------|----------------------|
| 1 | | | | | | | |
| 2 | General Information | | | | | | |
| 3 | <i>Last Name</i> | <i>First Name</i> | <i>M.I.</i> | <i>New Faculty Member</i> | <i>Separated Faculty Member</i> | <i>Gender</i> | <i>Year of Birth</i> |
| 4 | Lastname1 | Firstname1 | A | Not New Faculty Member | Did Not Separate | Female | 1960 |
| 5 | Lastname2 | Firstname2 | B | Not New Faculty Member | Did Not Separate | Male | 1973 |
| 6 | Lastname3 | Firstname3 | C | After leaving Armed Services | Did Not Separate | Male | 1980 |
| 7 | Lastname4 | Firstname4 | D | Retired | Did Not Separate | Male | 1951 |
| 8 | Lastname5 | Firstname5 | E | Not New Faculty Member | Did Not Separate | Female | 1956 |
| 9 | Lastname6 | Firstname6 | F | Not New Faculty Member | Did Not Separate | Male | 1959 |
| 10 | Lastname7 | Firstname7 | G | Not New Faculty Member | Did Not Separate | Female | 1972 |
| 11 | Lastname8 | Firstname8 | H | Not New Faculty Member | Did Not Separate | Male | 1957 |
| 12 | Lastname9 | Firstname9 | I | Not New Faculty Member | Did Not Separate | Male | 1953 |
| 13 | Lastname10 | Firstname10 | J | Not New Faculty Member | Did Not Separate | Male | 1964 |

Web Interface

General Information

Add Faculty

Show 10 entries

| Last Name | First Name | M.I. | New Faculty Member | Separated Faculty Member | Gender | Year of Birth | Citizenship | Hispanic or Latino |
|------------|-------------|------|------------------------|--------------------------|--------|---------------|---------------------------------|--------------------|
| Lastname26 | Firstname26 | B | Not New Faculty Member | Did Not Separate | Female | 1956 | Non-U.S. Citizen/Visa Holder | Yes |
| Lastname25 | Firstname25 | C | Not New Faculty Member | Did Not Separate | Female | 1959 | U.S. Citizen/Permanent Resident | |
| Lastname24 | Firstname24 | D | Not New Faculty Member | Did Not Separate | Male | 1975 | U.S. Citizen/Permanent Resident | Yes |

Error Message

Smith, Joe

Column "Year of Birth": **Year of Birth is less than 1907** Your value: 0

Column "Tenure": **Tenure is missing** Your value: [Missing]

Smith, Joe

Column "Institutional Base Salary": **Warning** Base salary is more than 10% above or below the previous year's salary.

Please confirm that 2012-13 salary data is correct. Your value: 1000000

Row Confirmed

ADEA Survey of Clinic Fees and Revenue: 2003-04 Academic Year

Richard G. Weaver, D.D.S.; Richard W. Valachovic, D.M.D., M.P.H.

Abstract: The American Dental Education Association's 2003-04 Survey of Clinic Fees and Revenue obtained data by which to report, by school, clinic revenue information per student. Fifty-one of the fifty-four dental schools that had third- and fourth-year students responded to the survey. The median revenue per third-year student was \$9,937. It was \$13,602 for fourth-year students. Clinic revenue was also obtained for programs of advanced dental education. General Practice Residency programs generated the highest revenue per student at \$66,474, followed by programs of Advanced Education in General Dentistry at \$63,860. Other areas of the survey provided information regarding clinic fees by type of program, levels of uncompensated care by type of program, clinic revenue by source of payment, and dental school fees as a percent of usual and customary private practice fees.

Dr. Weaver is Acting Director, Center for Educational Policy and Research, and Dr. Valachovic is Executive Director—both at the American Dental Education Association. Direct correspondence and requests for reprints to Dr. Richard Weaver, American Dental Education Association, 1400 K Street, NW, Suite 1100, Washington, DC 20005; 202-289-7201 phone; 292-289-7204 fax; WeaverR@ADEA.org.

Table 1. Mean student dental clinic revenue as a percentage of dental school revenue from major sources: selected years 1990-2003

| Type of School | 1990 | 1994 | 1996 | 1998 | 2000 | 2003 |
|-----------------------|-------|-------|-------|-------|-------|-------|
| All Schools | 11.3% | 12.8% | 13.3% | 13.1% | 13.7% | 13.7% |
| Public | 8.7% | 10.4% | 10.9% | 12.0% | 12.1% | 12.3% |
| Private | 16.3% | 18.8% | 17.3% | 15.5% | 16.8% | 17.1% |
| Private State-Related | 15.1% | 14.4% | 17.5% | 15.4% | 16.4% | 13.6% |

Table 2. Range of student dental clinic revenue as a percentage of total dental school revenue, 2003

| | All Schools | Public | Private | Private State-Related |
|------|-------------|--------|---------|-----------------------|
| High | 40.0% | 24.0% | 40.0% | 18.5% |
| Mean | 13.7% | 12.3% | 17.1% | 13.6% |
| Low | 3.9% | 3.9% | 5.9% | 9.3% |

Table 6. Charges, revenue, and revenue per hour per student by class

| Class | Charges Per Student (\$) | Revenue Per Student (\$) | Revenue Per Hour Per Student (\$) |
|---------------------------|--------------------------|--------------------------|-----------------------------------|
| 2 nd Year (24) | | | |
| mean | 1,360 | 1,122 | 7.88 |
| median | 930 | 771 | 6.66 |
| high | 4,093 | 4,093 | 22.12 |
| low | 16 | 12 | 0.39 |
| 3 rd Year (42) | | | |
| mean | 11,991 | 10,379 | 10.93 |
| median | 10,811 | 9,937 | 10.08 |
| high | 23,011 | 21,517 | 24.80 |
| low | 4,477 | 4,103 | 4.40 |
| 4 th Year (42) | | | |
| mean | 16,699 | 14,823 | 14.73 |
| median | 15,050 | 13,602 | 15.59 |
| high | 37,618 | 31,341 | 29.03 |
| low | 3,987 | 3,389 | 3.94 |

For questions, problems, or general
feedback on ADEA Surveys:

adeadata@adea.org